



Date:- 11/10/2025

Report

Activity: "Workshop On CRM ,Devops & Future of Careers in Fintech"

Participants count: 65

Speaker Name: Mr. Vishal Bhojane – Sales Manager

Mr. Satish Gaikwad – HR Manager

Mr. Aman Paryani – IT Manager.

Date of Activity: 11/10/2025

Place: Dattakala Group of Institution's, Swami Chincholi.

Objectives: The primary objective of this industry-oriented workshop was to provide students with comprehensive insights into the emerging technologies of **(CRM)** and **DevOps**, and their transformative role in the **FinTech industry**. The session aimed to bridge the gap between academic learning and industry practices by introducing participants to real-world applications, automation tools, and modern development workflows used in financial technology sectors.

Furthermore, the workshop intended to:

- Enhance students' understanding of CRM software and its implementation in business and financial domains.
- Familiarize students with DevOps methodologies that streamline development, deployment, and operations in fintech environments.
- Create awareness about **career paths and internship opportunities** in CRM, DevOps, and FinTech.
- Encourage students to engage in practical learning through **AIO Capital's internship and training programs**, offering hands-on exposure to live projects, mentorship, and professional certifications.



Dattakala Shikshan Sanstha's

DATTAKALA GROUP OF INSTITUTIONS

| NAAC Accredited & ISO Certified |

Approved by AICTE - New Delhi, DTE - Mumbai, Recognized by Govt. of Maharashtra

Affiliated to Savitribai Phule Pune University, Pune and M.S.B.T.E., Mumbai

| DTE Code: 6628 | MSBTE Code: 1712 | AICTE ID: 1-5986711 | AISHE Code: C-44576 |

Date: - 11/10/2025

To,
The Director/Principal,
DGOI, FOE,
Swami-Chincholi, Bhigwan.

Subject: Application for Permission to Conduct Workshop on "CRM, DevOps & Fintech Careers"
Respected Sir,

I am writing on behalf of the Department of Computer/IT Engineering to kindly request your permission to conduct a one-day (2-hour) industry-oriented workshop in collaboration with **AIO Capital Investment Services** on the topic:

"CRM, DevOps & the Future of Careers in Fintech"

The aim of this session is to provide students with valuable insights into the practical applications of **Customer Relationship Management (CRM)** and **DevOps** in the **Fintech industry**, as well as to introduce them to emerging career opportunities and internship prospects in this rapidly growing sector.

The session will be conducted by the team from AIO Capital, comprising:

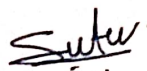
- **Mr. Vishal Bhojane** – Sales Manager
- **Mr. Satish Gaikwad** – HR Manager
- **Mr. Aman Paryani** – IT Manager

We believe that this initiative will greatly benefit our students by enhancing their industry knowledge and awareness of current professional trends.


We kindly request your approval to organize this session on a suitable date, preferably from **11:00 AM to 1:00 PM**, on the college premises.

Thank you for your time, support, and consideration.

Thanking You,


Co-ordinator


HOD

permitted.

Principal